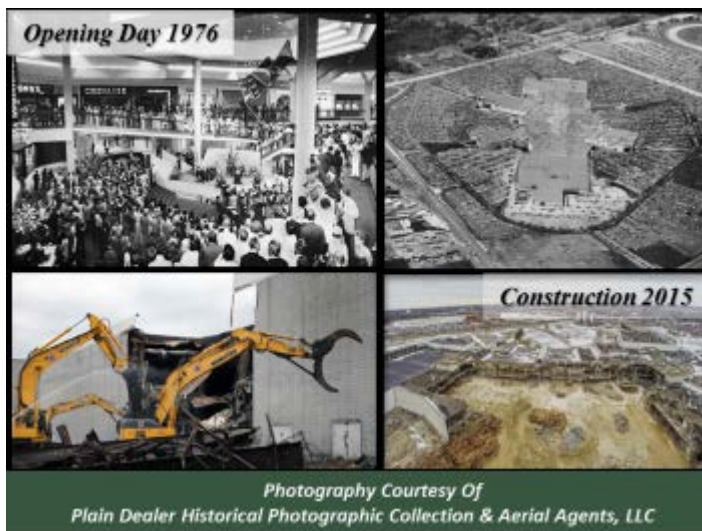


Weber Wood Medinger/CORFAC International



Form Tech Opens New Chapter For Randall Park Mall!



Formerly known as the world's largest shopping center, Randall Park Mall of Cleveland, OH has approached a new chapter in its history with purchase by an industrial developer. To help it embark on this journey, WWM has negotiated the lease of Form Tech Concrete Forms, Inc., to become one of Randal Park Mall 's first industrial tenants.

[Read Case Study »](#)

Investing in the Community

CRE Market Trends

	Market Updates			
	Pittsburgh		Cleveland	
Class A Office Vacancy	8.3%	↑	11.6%	↓
Class A Avg Rents	\$20.51	↓	\$16.78	↑
Industrial Vacancy	6.8%	↓	5.4%	↔
Industrial Avg Rents	\$5.51	↑	\$3.86	↑

The 2015 CoStar Year-End Report details increasing rates in Industrial Rent for Pittsburgh and Cleveland markets.

Whereas Cleveland experienced stable Industrial Vacancy rates, Pittsburgh experienced a decline.

Notably, Class A Office Vacancy rates rose in Pittsburgh, while they decreased in Cleveland. Additionally, Pittsburgh saw a decrease in its Class A Office Rent, which increased in Cleveland.

Our Promise To You

WWM Mission Statement

Weber Wood Medinger is the trusted real estate advisor of



Jerry Medinger, SIOR, president of Weber Wood Medinger/CORFAC International, is entering his fourth year as president of the Ed Keating Center's Board of Trustees. Named in honor of legendary sports agent, Ed Keating, this Cleveland-based organization provides a chance for sober living to both men and women through three non-profit sober living facilities, which are home to nearly 150 men and women at a time.

WWM continues to remain heavily invested in giving back to the community, through its donations to numerous charitable organizations, including individual and corporate support for Volunteers of America and Easter Seals. In addition, WWM vice president, Kevin Riley, CCIM is a board member of the United Cerebral Palsy chapter of Greater Cleveland; WWM principal, Jim Klements, CPA, SIOR, sits on St. Noel Church's finance and grounds committees, as well as the St. Noel fundraiser for the St. Augustine's Hunger Center; and WWM vice president, Blair Wood, SIOR is heavily active with the VeloSano Bike to Cure.

organizations nationwide. Regardless of geography, we provide our clients with a single point of contact for onsite representation, and sustain lasting relationships through personalized, world-class service from our collaborative team of acclaimed partners.

Corporate Services

Tenant Representation
Property Brokerage
Negotiation
Development
Strategic Planning
Construction Oversight

Our Clients Speak For Us

Hear what our clients are saying:

[Read Testimonials »](#)

[See Our Property Listings »](#)

[View Our News Highlights »](#)

Global Footprint Expansion



In 2015, Weber Wood Medinger/CORFAC International continued to expand its global clientele. Below is a snapshot of the firm's 2015 travels.

States/Territories Visited: 21

Cities Visited: 61

Countries Visited: 4

Miles Traveled: 151,800

[View Our Video To Learn About Our Global Reach »](#)

WWM in the News

Alan Wood, one of the founding principals of Weber Wood Medinger/CORFAC International, was recently inducted into the Midwest Hall of Fame by Midwest Real Estate News for the many accomplishments he has achieved in his career. Thanks in part to Wood's expertise, WWM has participated in more than \$1.4 billion in real estate transactions and corporate real estate deals in more than 500 North American markets over the past 20 years.

[Read Press Release on Alan Wood's Induction to Midwest Hall of Fame »](#)



Cleveland, Ohio Office

25800 Science Park Drive, Suite 150
Cleveland, Ohio 44122
[216-464-7100](tel:216-464-7100) phone
[216-464-1197](tel:216-464-1197) fax

Pittsburgh, Pennsylvania Office

500 Grant St., Suite 2900
Pittsburgh, PA 15219
[412-515-1550](tel:412-515-1550) phone

www.wwmrealestate.com



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